

SD-Branch Enabling the WAN and Access Edge

Roland de Biolley – Account Manager at Fortinet Namur 24th of October 2019





Digital Transformation at the remote branch

Expansion at the WAN edge



	Cloud Enabled	(Optimize WAN Utilization)	Simplify Operations
F©R	TINET		© Fortinet Inc. All Rights Reserved.

Challenge: New WAN and Access edge paradigm

Each user and device now represents an edge



Lack of Visibility Poor Performance Secure multiple network edges

Complexity Too many point products

Evolution of the WAN Edge at the Remote Branch



- Traditional WAN
- SD-WAN

Offers cost savings and improvements but lack Security and Visibility

Secure SD-WAN

Provides visibility and security but there are too many additional point products

• SD-Branch

Provides integration of WAN and LAN platforms, extending Secure SD-WAN features into the network.

WHAT DO OTHER PEOPLE SAY?

Fortinet Proven Secure SD-WAN

Gartner: Security is Biggest WAN Concern



Security is the Biggest WAN Concern

Base: Total, excluding no specific concerns; n = 303 Q07: What the top three biggest concerns (if any) with your overall WAN today? ID: 355369

Security is the top concern during WAN initiatives, followed by Application Performance

Gartner Survey Analysis: Address Security and Digital Concerns to Maintain Rapid SD-WAN Growth, Naresh Singh, 12 November 2018

F

© Fortinet Inc. All Rights Reserved.

Gartner's 2018 Magic Quadrant for WAN Edge



NSS Labs Network Value Map (NVM) SD-WAN 2019

	FortiOS 6.2
WAN path control	\checkmark
Routing, QoS and WAN Optimization	\checkmark
Active Link quality health checks	\checkmark
Application traffic shaping for SD-WAN	\checkmark
BGP Dynamic Routing for SD-WAN	\checkmark
Central SD-WAN Management in FortiManager	\checkmark
Minimum SLA enforcement link steering	\checkmark
Auto failback to primary link	\checkmark
Set link preference in SD-WAN rule	\checkmark
Interface percentage based traffic shaping	\checkmark
IPv6 support	\checkmark
ADVPN (Site to site VPN shortcuts)	\checkmark
Forward Error Correction	\checkmark
Per Packet Distribution	\checkmark
Health Check templates	\checkmark
Per interface QOS	\checkmark
Bandwidth Monitoring Service	\checkmark
Cloud Based Overlay VPN Controller	\checkmark
Application signatures for steering (>5000 apps)	\checkmark



F

FORTINET FortiGate 61E v6.0.4 GA Build o

From SD-WAN to SD-Branch



Fortinet Secure SD-WAN Security, Simplicity, Low Total Cost of Ownership

- Security enabled by FortiGate NGFW
- SD-WAN integrated as feature of FortiGate NGFW
- SD-WAN application steering with high performance on any WAN link
- Single point of management
- Zero touch deployment
- FortiGate through FortiOS, the heart of the Fortinet Security Fabric



Fortinet Secure SD-Branch

Securing the access edge through Security Driven Networking

Secure Access protecting the access edge

- Offers consolidation through convergence of security and network access.
- FortiSwitch and FortiAP integrated into FortiGate as extensions of the NGFW
- A unique architecture ideal for SD-Branch deployments

FortiNAC protecting the device edge

- Auto discovery, classification, and security of IoT devices as they enter the network.
- Increased visibility and anomaly detection
- FortiGate as a sensor, no additional hardware at branch.



FortiGate Access Management Through FortiLink

Simplicity

- Ease of deployment and management through • FortiGate interface
- Flexible architecture, scales as needs change •

Integrated Security

- FortiSwitch and FortiAP integrated into FortiGate as extensions of the NGFW
- Firewall and switch ports equally secure, ٠ SSIDs tied directly to firewall policies.



F

Conclusion: Why Secure SD-Branch

Flexible Architecture

Scale to meet branch needs

Security

- FortiSwitch and FortiAP integrated into FortiGate as extensions of the NGFW
- FortiNAC Discovery, visibility, security and anomaly detection for IoT

Simplified management

- Zero touch deployment model
- Manage directly from FortiGate or at scale with FortiManager.



F

