



EXCELLIUM

Your first call when it comes to IT and Security

GDPR

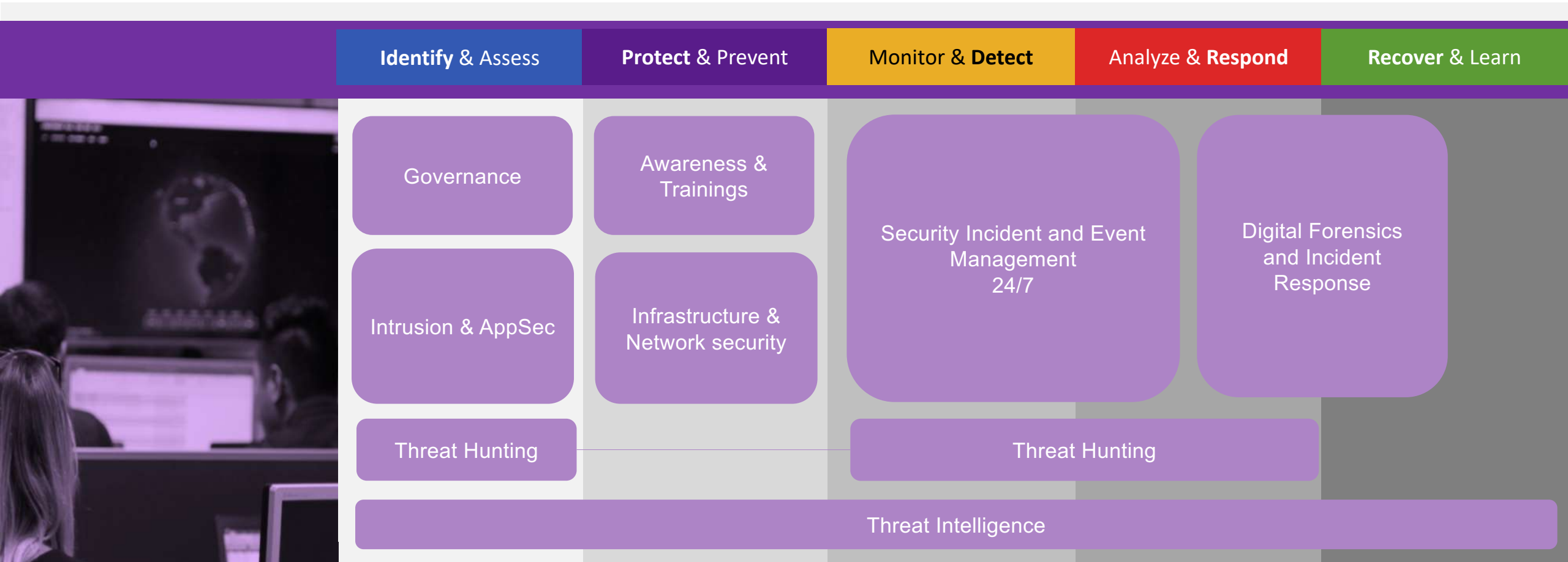
"Enjeux et impacts au sein des équipes IT, sécurité ,  
développement : quels sont les outils à ma  
disposition?"

# WHAT WE PROVIDE

## Services Portfolio

Securing our customers operations to allow them running efficient and profitable business operations

Excellium is able to provide the full stack of services from solution design to day to day operations (MSSP)



# GDPR + 1 year



**Good News!!!!**

**We don't have anymore  
Data leaks**



# Regulation Impact

But what is the root cause?

## A simple fix could have saved British Airways from its £183m fine

Poor IT infrastructure caused British Airways' 2018 data breach. Now, the Information Commissioner's Office is planning on fining it £183 million. It could have been prevented

### British Airways faces record £183m fine for data breach

08 July 2019 | Business



British Airways is facing a record fine for data breach.

The ICO said the incident took place after users of British Airways' website were diverted to a fraudulent site. Through this false site, details of about 500,000 customers were harvested by the attackers, the ICO said.

The airline, owned by IAG, says it is "surprised and disappointed" by the penalty from the Information Commissioner's Office (ICO).

At the time, BA said hackers had carried out a "sophisticated, malicious criminal attack" on its website.

The ICO said it was the biggest penalty it had handed out and the first to be made public under new rules.

...eted 22 lines of code that  
...diverted email details around  
...payments to a separate website  
The third-party piece of Javascript,  
...ys.com - a similar-sounding  
...t out of the control of the airline.  
...zr is a well-known one, and BA had  
...ng after problems were known to  
...ould be seen as fairly trivial - as it  
...promised and used to exfiltrate  
...that it was not found for so long  
...updated suggests a more systemic  
...- meaning it is unlikely this is an  
...ve monitoring would have picked

up this quickly - not the three months it took BA.

# GDPArrrrr: Using Privacy Laws to Steal Identities

## Black Hat: GDPR privacy law exploited to reveal personal data

By Leo Kelion  
Technology desk editor

🕒 8 August 2019

Overall, of the 83 firms known to have held data about his partner, Mr Pavur said:

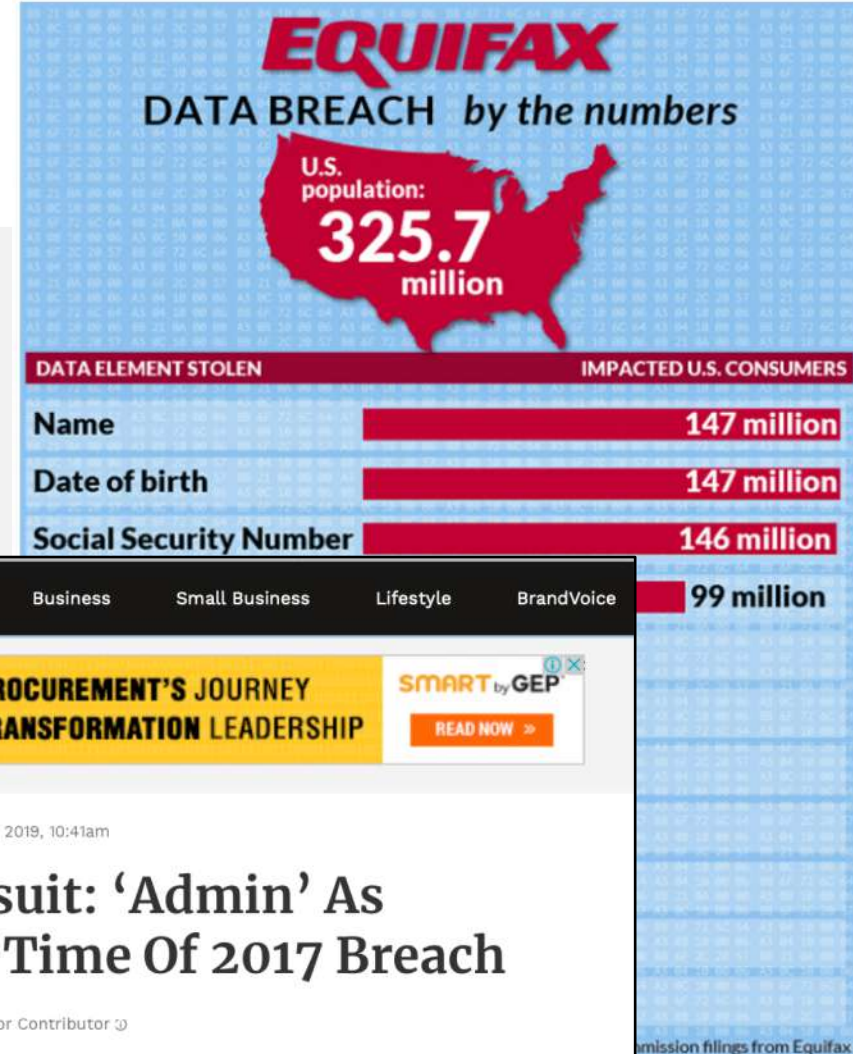
- 24% supplied personal information without verifying the requester's identity
- 16% requested an easily forged type of ID that he did not provide
- 39% asked for a "strong" type of ID
- 5% said they had no data to share, even though the fiancée had an account controlled by them
- 3% misinterpreted the request and said they had deleted all her data
- 13% ignored the request altogether

<https://i.blackhat.com/USA-19/Thursday/us-19-Pavur-GDPArrrrr-Using-Privacy-Laws-To-Steal-Identities-wp.pdf>

# Not convinced?

Let's take an other one

The FTC alleges Equifax violated the agency's prohibition against unfair and deceptive practices. The FTC said Equifax failed to properly safeguard peoples' personal information and implemented a privacy policy that it in fact did not follow. Equifax also failed to use technical and organizational measures to protect the personal data.



**Forbes** | Billionaires | Innovation | Leadership | Money | Business | Small Business | Lifestyle | BrandVoice

THREE STAGES IN PROCUREMENT'S JOURNEY TOWARD DIGITAL TRANSFORMATION LEADERSHIP | SMART by GEP | READ NOW >>

EDITOR'S PICK | 8,146 views | Oct 20, 2019, 10:41am

## Equifax Lawsuit: 'Admin' As Password At Time Of 2017 Breach

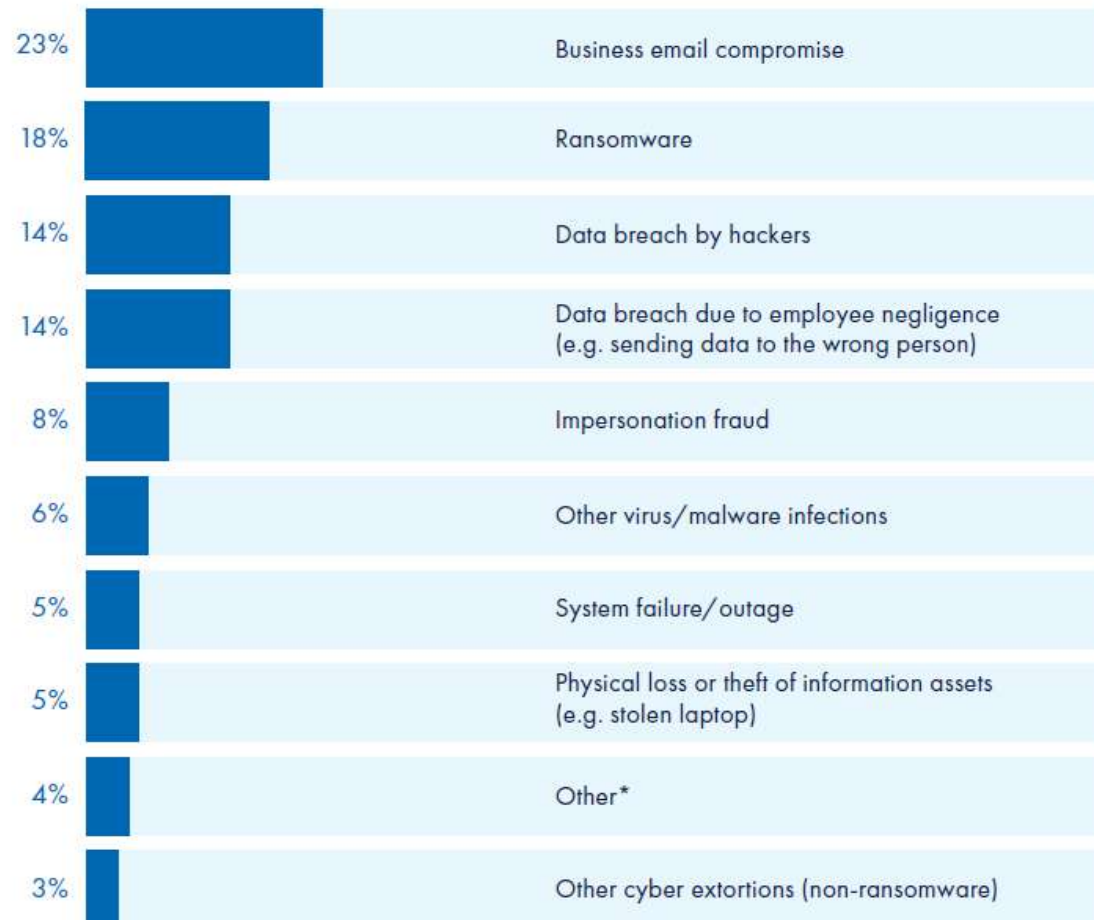
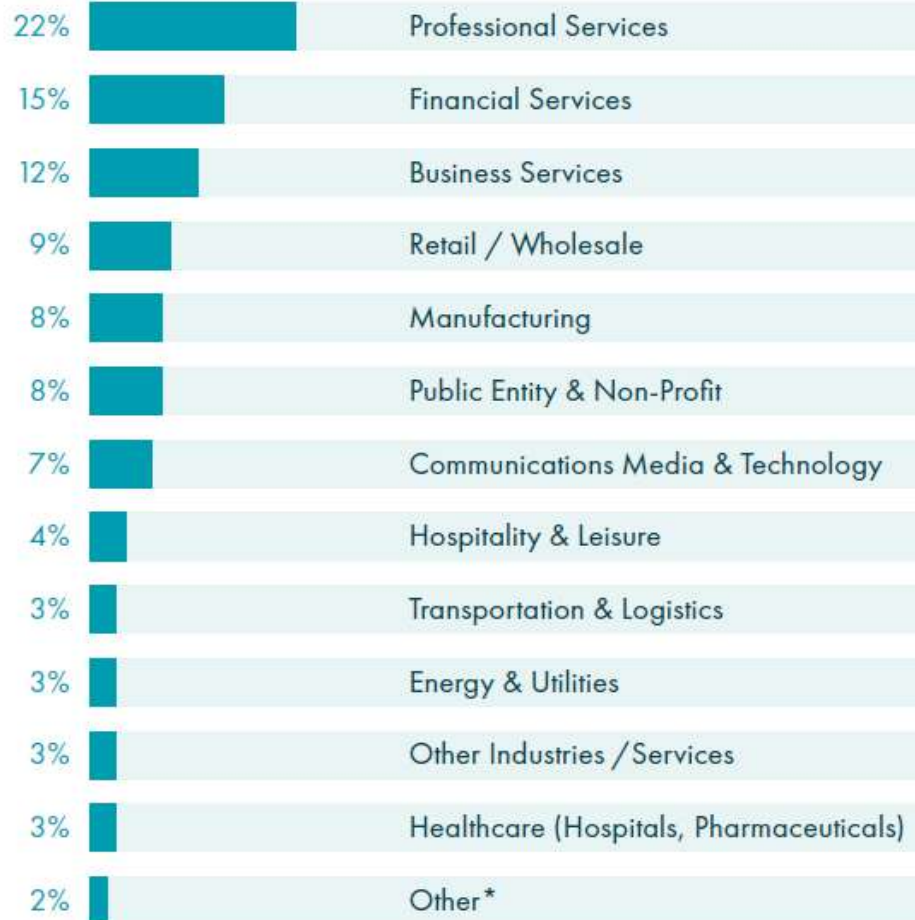
**Kate O'Flaherty** Senior Contributor @ Cybersecurity  
*I'm a cybersecurity journalist.*



# Cyber Claims - EMEA 2018



## By Industry / Reported incidents



# Where are the basics?

Let's talk 2 minutes

GDPR

- Privacy compliance
- Data Security

NIS

- Resilience
- **?? Compliance = Security ??**
- Data Security

PCI-DSS

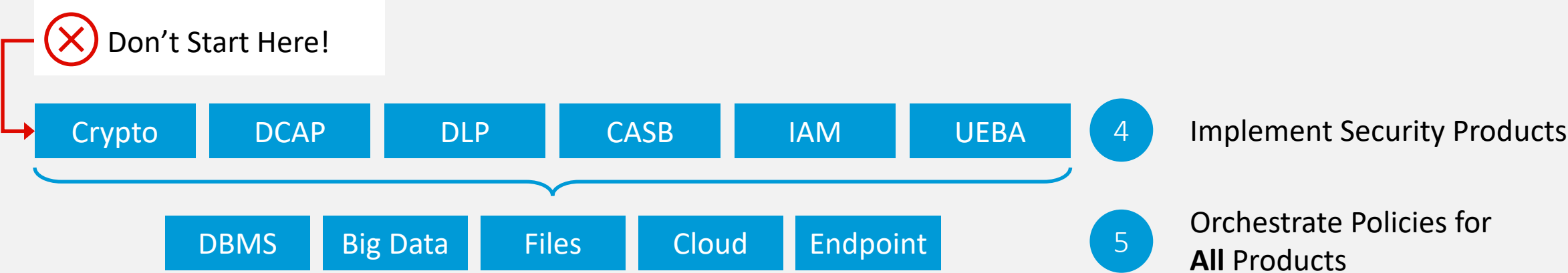
- Credit Card compliance
- Data Security

What are  
the Prime  
factors  
???



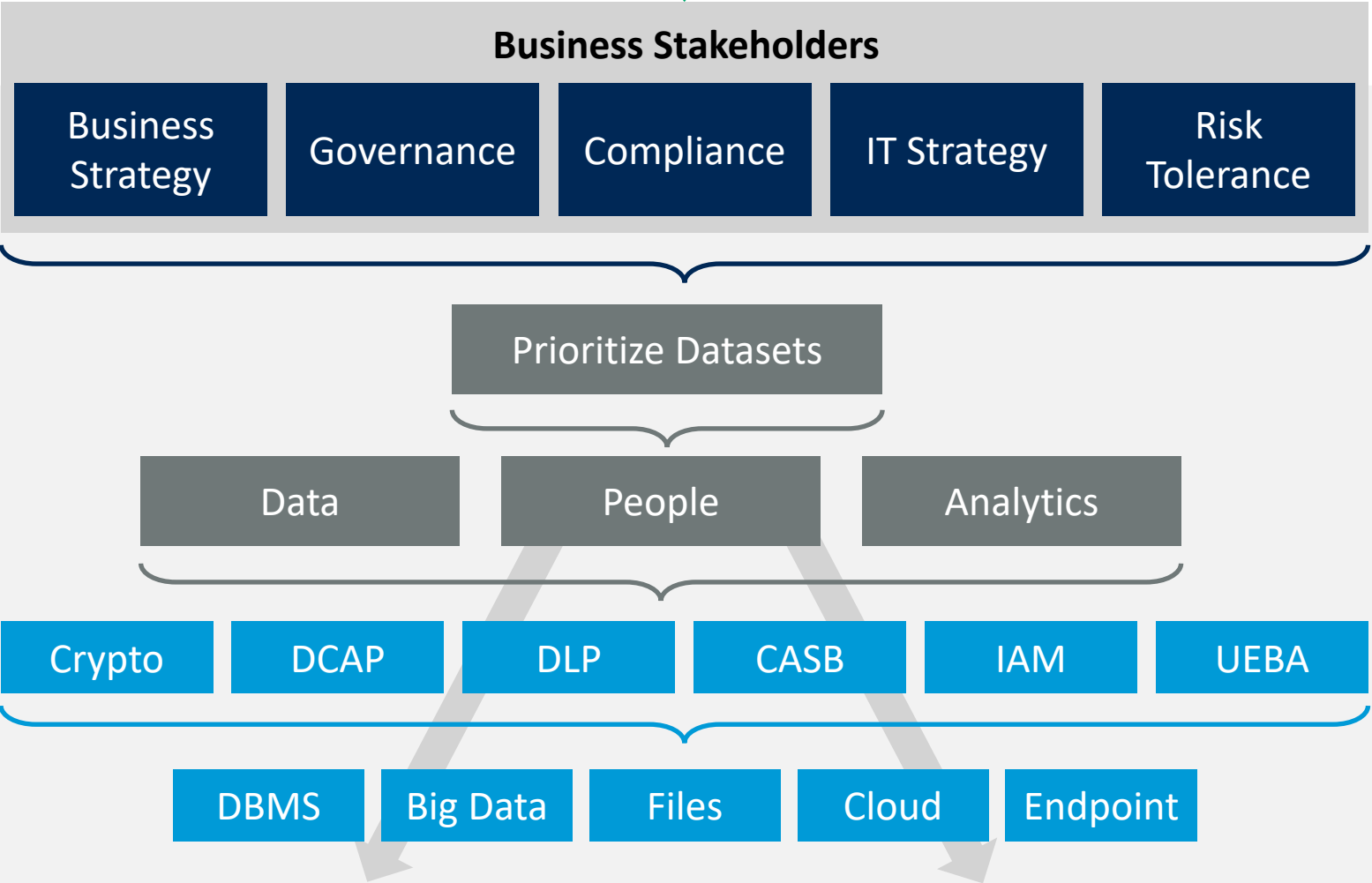
# Data Security Governance

Source Gartner



# A pragmatic Approach

Start Here!



- 1 Balance Business Needs Versus Risks
- 2 Identify, Prioritize and Manage Dataset Life Cycles
- 3 Define Data Security Policies
- 4 Implement Security Products
- 5 Orchestrate Policies for **All** Products

But Don't stop there!

# CHALLENGES & OPPORTUNITIES

“ Cyber Security has been approach from a technology point of view where it is in fact a question of risk management ”



## 4 keys constraints



### Skills & resources

Shortage create strong issue for most of the major players



### Cyber Incidents

Happening on a daily basis creating a C level topic & a resiliency concern



### Digitalization

Increase the exposed lanscape (mobility, IoT, smart, automation ...)



### Regulations

Constant pressure on the economic actors (eg.GDPR, PCI DSS, PSD 2)

## IT Leadership agenda



### Data valuation

Exploiting "data" capital to boost competitiveness



### Mobility

Security and standardization of the user experience



### Devops

Faced with the need to accelerate "time to market" and gain agility



### Digitalization API

IoT & smart devices  
Blockchain  
Microservices...



# GLOBAL ACTION PLAN

Security initiatives examples



# A pragmatic Approach

## In 8 steps

- What is your actual posture? (leverage your DRP/BCP works, GDPR analysis, ...recents audits or pentest results, ...) in order to define the actual level of maturity against the threat landscape;
- What is the adequate level of maturity (needed) (considering the ecosystem) ;
- Definition of your risk profile (which threats, scenarios, ...);
- Based on that what is your technical capability to address such scenarios;
- Crisis management implementation and testing;
- Are you able to react?
- So what do you need to monitor?
- Let's now challenge your current security operations and controls.

# Excellium Resilience Risk Based Approach

RISK BASED APPROACH

## CYBERSECURITY REALITY vs EXPECTATIONS & CONSTRAINTS

- ✓ **Business critical operations and associated priorities identification**
- ✓ **Key assets supporting services / business / critical operations identification (People/Process/technology)**
- ✓ **Threat identification**
- ✓ **Vulnerabilities identification (vs identified threats)**
- ✓ **Impact analysis**
- ✓ **Choice of the strategy in regard to identified risks**

GLOBAL ACTION PLAN

CYBERSECURITY & NISD COMPLIANCY

Inline with

- ✓ **the NIS Directive** related to measures to ensure a common high level of security of networks and information systems in the Union
- ✓ **The Belgian and Luxembourg law** - Law establishing a framework for the security of networks and information systems of general interest for public security
- ✓ The guidelines and recommendations of the Enisa
- ✓ Cybersecurity best practise acquired by Excellium long experience and expertise

# Collection of evidences on security measures for NISD

Excellium' approach

ASSESSMENT GOVERNANCE/ PEOPLE/ PROCESS  
/TECHNOS

## Interviews – Collection of documents

Usage of the recommended framework Mapping depending on the industry from ENISA (e.g. ISO27001/NIST/CIS For NISD compliance Assessment)

*“WP2017 O-1-1-1-1 Mapping of OES Security Requirements to Specific Sectors”*

- ISO27001 ; CIS top20 ; NIST CSF; PSD2
- Bespoke Security framework
- Or very specific standard related to the sector

STEP 1

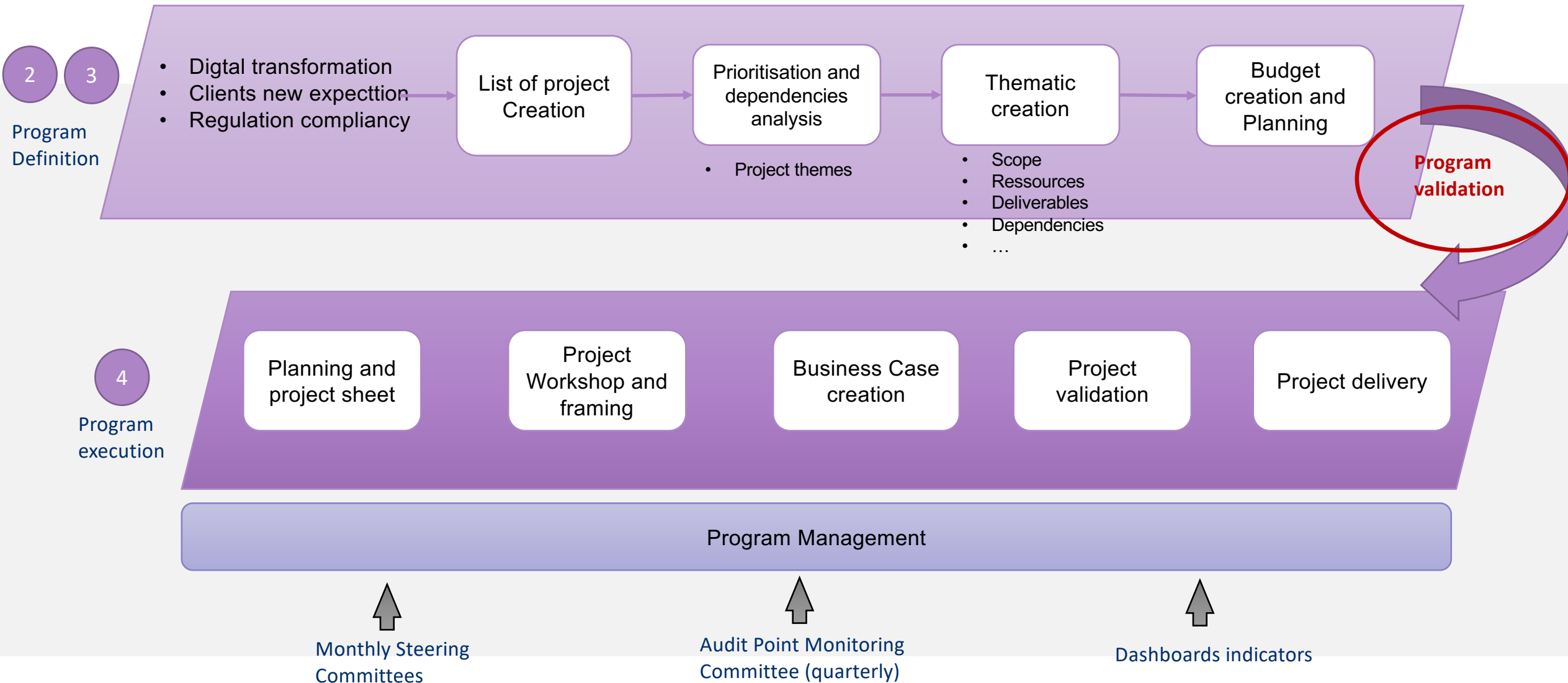
## Control validation / Configuration reviews e.g.

|   |                                     |
|---|-------------------------------------|
| <input type="checkbox"/> WP-REVUE D'ARCHITECTURE        | Consultancy expertise               |
| <input type="checkbox"/> WP-REVUE DE CONFIGURATION      | Consultancy expertise CIS benchmark |
| <input type="checkbox"/> WP-REVUE ADMINISTRATION (AD)   | PingCastle–Active Directory Audit   |
| <input type="checkbox"/> WP-REVUE DES VULNERABILITES    | Qualys Scans                        |
| <input type="checkbox"/> WP-REVUE DOMAIN DNS            | EyeTLD                              |
| <input type="checkbox"/> WP-REVUE ANTI DDOS & TEST DDOS | DDoS Testing -MazeBolt              |
| <input type="checkbox"/> WP-PENTEST                     | Pentester assessment                |
| <input type="checkbox"/> WP Mail/Web flow SC validation | CSOC Cymulate                       |
| <input type="checkbox"/> WP-APPsec validation           | Appsec expert assessment            |
| <input type="checkbox"/> ... INPUT FROM CLIENT          | ANY relevant tech assessment        |

STEP 2

RBA INPUTS

# Security Maturity Program Definition/creation/Execution





# Maturity assessment

## Key steps

### To keep in mind:

- Reassessment allows to **update maturity level of the organization** and adapt the cybersecurity program.
- Alignment of controls is essential to ensure the **consistency** between the framework and the evolution of the organization's context.
  - **Context evolution** can be due to evolution of the organization's strategy, legal and regulatory requirements, business objectives or services provided.
  - **Reassessment** should be performed if any context evolution has impacted the framework and related controls.

### 1 - Initiate

Choose a **framework** with regard to your **organization's context**.

**Assess** and formalize information security **maturity level** of your organization.

### 4 - Monitor

Update maturity level according to the cybersecurity program **evolution**.

**Review and align** controls of the framework in accordance with your context.

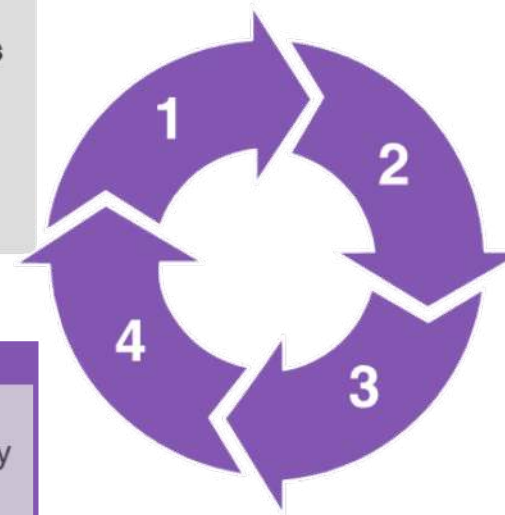
### 2 - Coordinate

Identify and prioritize **key aspects to improve**.

Define and align your **cybersecurity program** according to the prioritization.

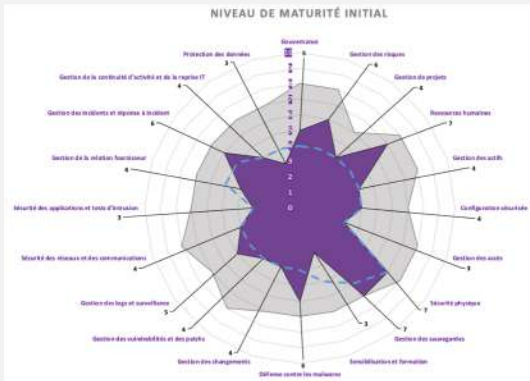
### 3 - Validate

Validate and confirm during and at the end of a project that **information security objectives** are met.

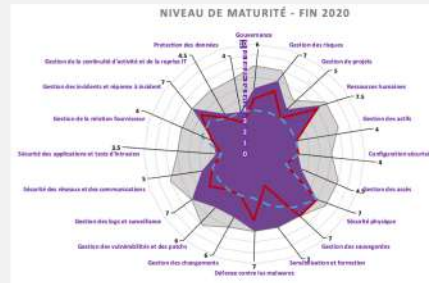


# Maturity Level definition

From « As Is » to « To Be »



Existing



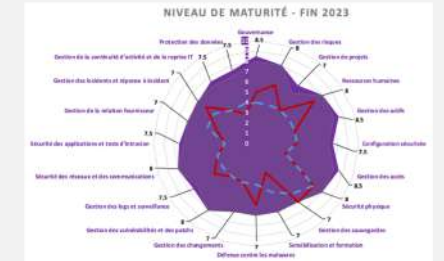
End of 2020



End of 2021



End of 2022

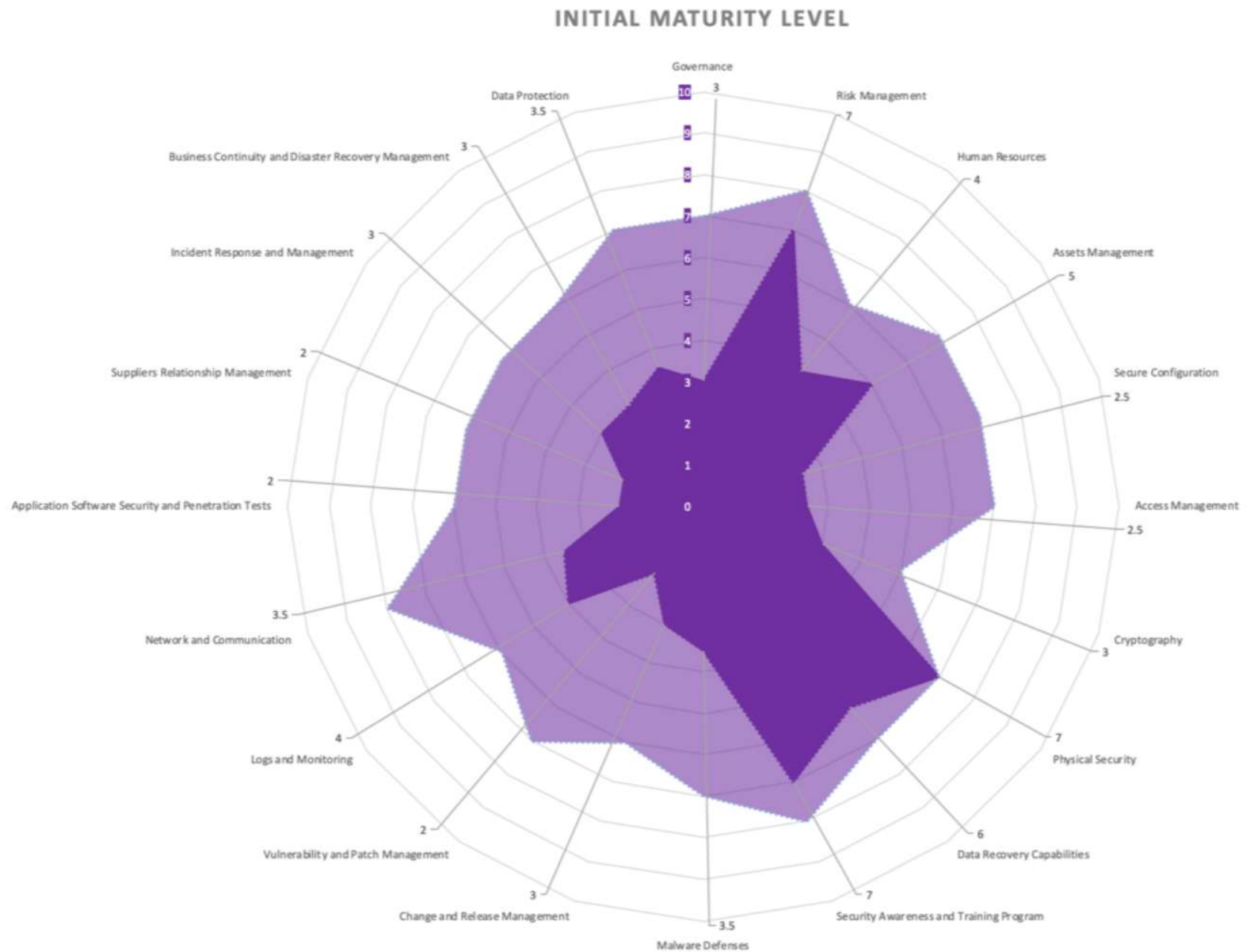


End of 2023



# Maturity level

## Initial state



# Security Initiatives

| Security Initiatives             | Description   |
|----------------------------------|---|
| Patch Management                 | Deal with vulnerabilities, define and deploy patch management to remediate identified flaws.  |
| Privileged Account Management    | Management of privileged accounts life cycle (technical accounts, e.g. administration accounts, service accounts, generic accounts) |
| Logs Management                  | Identification of attributes/activities to log, centralization into a SIEM, logs review.  |
| Vulnerability Management         | Assets scoping, vulnerabilities classification, remediation rules.  |
| IAM                              | Management of identity and access rights.   |
| Configuration Management         | Hardening, process for maintaining configuration and security baselines.  |
| Network Security                 | Global actions regarding network weaknesses (traffic, security issues, etc.).   |
| Network Security - Firewall      | Firewall security issues remediation (CISCO, SOPHOS).   |
| Network Security - Email         | IronPort security issues remediation.   |
| Network Security - Load Balancer | Load Balancer (Citrix Netscaler) security issues remediation.   |
| Network Security - Web Gateway   | Web Gateway (McAfee) security issues remediation.   |
| Network Security - SSL VPN       | VPN SSL security issues remediation.  |
| Virtualization                   | ESX security issues remediation.  |
| Windows                          | Windows server security issues remediation.   |
| Assets Management                | Inventory of assets, active scanning tool, USB keys lifecycle management.   |
| Software Management              | Whitelist of software, restrictions on software installation.   |



# Security Initiatives

| Security Initiatives           | Description  |
|--------------------------------|--|
| Network Security - Web Browser | Web browser security issues remediation.   |
| Malware Protection             | Implementation and management, including follow-up of events, of malware protection solution on all devices. |
| Backup Management              | Backup management and restoration process (testing).   |
| Data Protection                | Data classification, DLP.  |
| Network Security - Wifi        | Wifi security issues remediation.  |
| Awareness and Training         | Awareness program, standard and specific trainings about information security.                               |
| Application Security           | SDLC, code testing.  |
| IT Services Management         | Request and incident management, release management, change management.                                      |
| Penetration Tests              | Penetration tests program.   |
| Authentication                 | Authentication mechanisms, including MFA.  |
| PKI                            | PKI management, including certificates lifecycle.  |
| Supplier Management            | Suppliers selection process, suppliers monitoring process.   |
| Human Resources                | Review of HR processes and practices.  |
| Governance                     | Project management, policies, KPI, internal audit, procedures formalization.                                 |
| Business Continuity            | BIA, BCP/DRP procedures, testing program.  |

Projets actuellement en cours non considérés dans l'évaluation de maturité :

- Revue de la politique de sécurité
- Programme de sensibilisation
- Définition du Cyber response plan
- Intégration de la sécurité dans les projets
- SAM
- Déploiement CISCO ASA



Définition de **20 thématiques** s'appuyant sur des **référentiels reconnus** pour établir le niveau de maturité sur base **des exigences normatives** (ISO 27001, SANS CIS 20) et **des risques encourus** ([voir mapping](#)).

| Thématiques   | Niveau de maturité initial |
|---|----------------------------|
| Gouvernance   | 5                          |
| Gestion des risques                                     | 6                          |
| Gestion de projets                                      | 4                          |
| Ressources humaines                                     | 7                          |
| Gestion des actifs                                      | 4                          |
| Configuration sécurisée                                 | 4                          |
| Gestion des accès                                       | 3                          |
| Sécurité physique                                       | 7                          |
| Gestion des sauvegardes                                 | 7                          |
| Sensibilisation et formation                            | 3                          |
| Défense contre les malwares                             | 6                          |
| Gestion des changements                                 | 4                          |
| Gestion des vulnérabilités et des patches               | 4                          |
| Gestion des logs et surveillance                        | 5                          |
| Sécurité des réseaux et des communications              | 4                          |
| Sécurité des applications et tests d'intrusion          | 3                          |
| Gestion de la relation fournisseur                      | 4                          |
| Gestion des incidents et réponse à incident             | 6                          |
| Gestion de la continuité d'activité et de la reprise IT | 4                          |
| Protection des données                                  | 3                          |

# WHO WE ARE

Excellium launched its services in Belgium, and work with subsidiaries active in Morocco, Tunisia, Senegal and Ivory Coast, France and Switzerland are planned for 2019.

6

**Awards** (IBM 2014-2016-2017-2018)  
APSI (2017) ITONE (2018)

15.4

A **turnover** of about 15,4 M€ in 2018

30

Technical Partnerships

100

Cyber security **specialists**

180

**Clients** (financial, multinational and governmental organizations)



## LUXEMBOURG

Excellium Services  
CSC, Datacenter Lux,  
CGI, Fujitsu

## FRANCE

Jaguar Networks

## BELGIUM

Excellium Services BE  
NRB & Telenet (320M€ &  
Revenues)

## SWISS

## SENEGAL

Suricate Solution  
ADIE (National IT agency)

## MOROCCO

MedTech Group

## TUNISIA

Excellium Factory - Alfaros  
Tunisie Telecom

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